



WELCOME ON BOARD OF THE SAILING CATAMARANS



2021 PROGRAM FOR INCENTIVES & EVENTS CRUISES

ROSES – COSTA BRAVA

The Magic Catamarans are specially designed for day chartering. They will seduce you and will let you to discover the joys of sailing in dreamlike conditions. In Roses (Costa Brava) we offer:

- 1 Sailing catamaran model Taïti 75 with a maximum capacity of 100 persons.

Specifications:	Taïti 75
- Length:	22,80 m
- Beam:	10,42 m
- Engines:	2 x 140 hp
- Sail area:	205 m ²

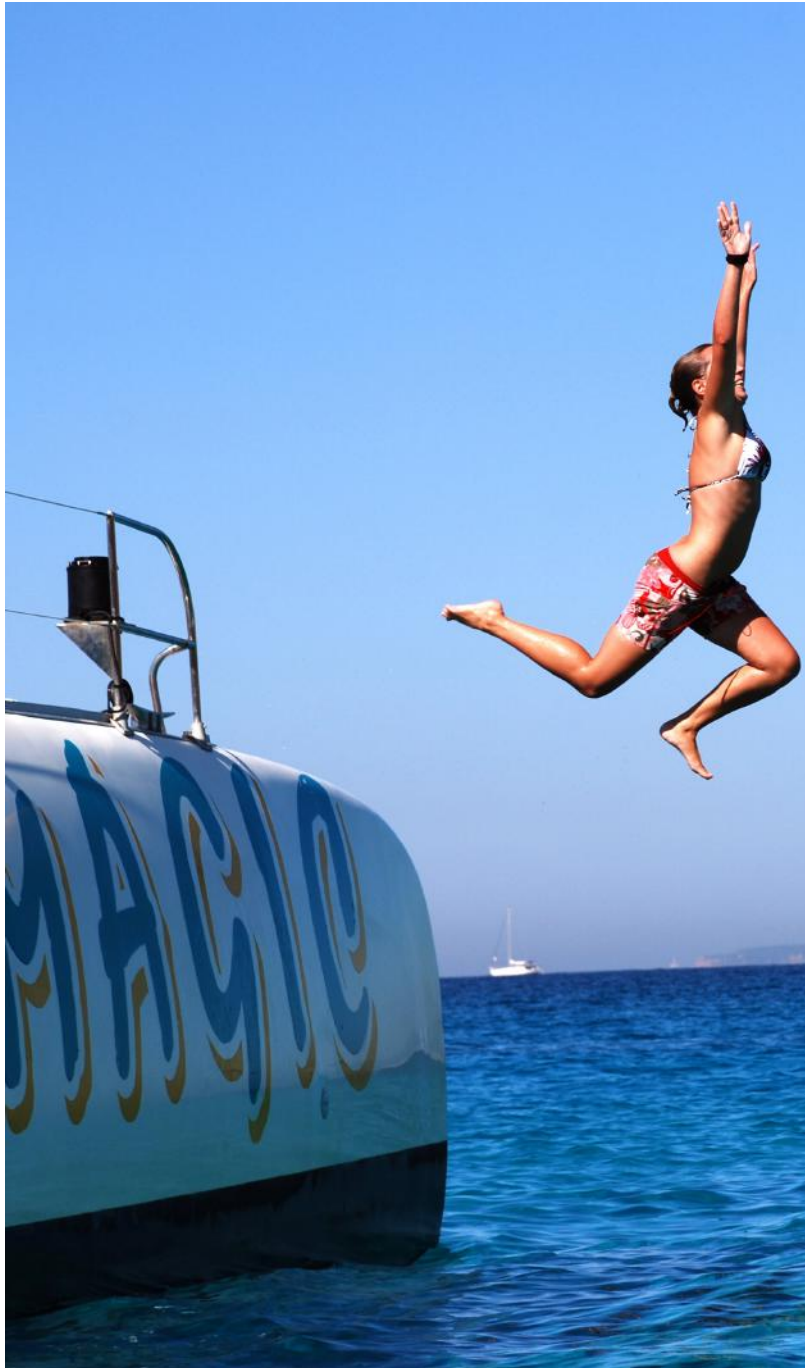
For the comfort of our guests we have on board of the MAGIC sailing catamarans:

- Big solarium, spacious nets on forward beam for sunbathing during the anchor time
- Big bathing ladder* with railings on both sides on forward beam for comfortable access to the sea
- Two bathing ladders integrated into transom scoops for access to the sea
- We provide free masks for snorkelling to enjoy the marine world (deposit € 10)
- Freshwater showers
- Bar
- Iron Barbecue-Grill on board
- Two bathrooms with toilet and washbasin
- Paddle surf board under request



A MAGICAL EXPERIENCE

Magic Catamarans puts at your disposal a large experience and know-how of more than twenty-one years managing the organisation of exclusive cruises and incentives on board of our MAGIC sailing catamarans.



We will offer you a new perspective on the island of Majorca and of the Costa Brava, and the ability to enjoy some of the most beautiful coasts of the Mediterranean.

Sailing on board of our spacious catamarans, designed especially for day-charter, you will enjoy a fascinating sailing and anchoring in exclusive and secluded coves with turquoise crystal-clear waters. We provide snorkelling equipment for free to enjoy the most beautiful seabed and its variety of fish (€ 10 deposit).

We offer a funny package of water activities consisting of rings and banana during three hours. Due to its greater flexibility we offer you a boarding and disembarkation service in other ports that are not our base ports, subject to authorization and payment of the corresponding fee, or in coves by inflatable boats only in the Costa Brava.

On board of our catamarans you can enjoy different types of excellent meals, among which we wish to emphasize our freshly prepared barbecue, much appreciated by our customers.

For the season 2021 we operate with five catamarans in Majorca, and one catamaran in the Costa Brava.

**Please contact us for estimates and availabilities: Tel. (+34) 971 45 61 82 (Palma)
Tel. (+34) 972 25 35 33 (Roses) · www.magic-catamarans.com · info@magic-catamarans.com**

2021 PROGRAM FOR INCENTIVE S & EVENTS CRUISES - MAGIC sailing catamarans
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2021 RATES INCENTIVES & EVENTS CRUISES

Magic Catamarans, S.L. will invoice your incentive or event cruises individually per passenger on board in three different seasons - low, medium and high. In the low season we offer the possibility to choose a different schedule as set out in paragraph sailing cruise morning or afternoon, for example from 11.00 h to 16.00 h, for the price of the morning cruise, subjected to availability two days before the cruise.

Also, you may extend in advance your sailing cruise based on the average hourly price set for the reserved cruise.

In order to help you in the calculation of the price per passenger we provide you the following price table.

MAGIC – SAILING CATAMARANS

Type of sailing cruise	Timetable	Capacity	01/01 – 31/05/21	01/06 – 31/06/21	01/07-31/08/21
			22/09 – 31/12/21	01/09 – 21/09/21	
MORNING	10.00 h - 15.00 h	Max. 100 pers.	1.730 €	2.310 €	2.640 €
		Max. 71 pers.	1.420 €	1.730 €	2.640 €
		Max. 45 pers.	1.010 €	1.150 €	2.640 €
AFTERNOON	15.30 h - 20.30 h	Max. 100 pers.	1.730 €	2.140 €	2.470 €
		Max. 71 pers.	1.420 €	1.610 €	2.470 €
		Max. 45 pers.	1.010 €	1.070 €	2.470 €
COMPLETE DAY	10.00 h - 19.00 h	Max. 100 pers.	2.600 €	3.460 €	4.500 €
		Max. 71 pers.	2.130 €	2.600 €	4.500 €
		Max. 45 pers.	1.520 €	1.730 €	4.500 €

* A quota for groups smaller than 20 people is available on request, please contact us
VAT included

Practical example:

60 members of a medical congress want to make a sailing cruise aboard our catamaran MAGIC of 71 seats on May 25, 2021 from 10.00 h to 15.00 h with the catering service *Barbecue I* and the beverage service *Open Bar II*.

Magic Catamarans, SL will invoice 59,57€ per person VAT included, from which € 23,67 correspond to the catamaran, € 20,00 to the *Barbecue I* and € 15,90 to the *Open Bar II*. On our website www.magic-catamarans.com you will find a program that allows you to calculate the total price or the price individually per passenger of your incentive or event cruises.



ON BOARD CATERING AND SERVICES 2021

The catering and drinks aboard Magic catamarans are supplied exclusively through our company, find below our proposals, if you wish other proposals for catering or beverage don't hesitate to ask us for your personalized quote!

Barbecue I:

Barbecue with varied meats (chicken breast, fresh sausages from the region and chicken skewers), bread, fresh salad buffet of rusian salad and green salad, fruit and pastries for desert. No drinks included.

Price per person: **20,00 €**

Barbecue II:

Barbecue of veal tenderloin, chicken breast and skewers, bread, fresh salad buffet of rusian salad and green salad, fruit and pastries for desert. No drinks included.

Price per person: **29,00 €**

Vegetarian Menu:

Two delicious grilled vegetable burgers with bread (or 1 vegetable burger with bread and falafels) accompanied by red pepper, onion and grilled zucchini and a green salad. Fruit and pastries for desert. No drinks included.

Price per person: **20,00€**

Sea Menu:

Anchovies and pickled anchovies with bread, grilled squid, shrimp, clams, mussels, and slice of swordfish, accompanied by green salad, fruit and pastries for desert. No drinks included.

Price per person: **35,00 €**

Paella / Fideua:

Seafood Paella or Fideuà prepared on board with buffet of fresh green salad, bread, fruit and pastries for desert. No drinks included.

Price per person: **24,70 €**

Sardinada:

Sardines prepared on the barbecue on board, fried appetizer, Mallorcan bread, fresh salad buffet of rusian salad and green salad, fruit and pastries for desert. No drinks included.

Price per person: **21,10 €**

Menu Empordà:

Fresh prawns of Roses and grilled mussels, bread with tomato with anchovies of l'Escala, with Iberian ham, and with pickled anchovies, grilled green asparagus, potato omelette, squid croquettes in their ink, pastries and fruit for dessert. No drinks included.

Price per person: **49.00 €**



Executive Menu :

10 varieties of canapés as an appetizer, Iberian ham croquettes, dates with bacon, grilled monkfish slices, grilled veal "churrasco", green asparagus and grilled mushrooms, bread, pastries and fruit for dessert. No drinks included.

Price per person: **35.00 €**

Tapas Menu:

Exquisite selection of tapas, skewers and montaditos to choose (ANNEX). No drinks included.

Price per person: **25,70 €**

Possibility of $\frac{1}{2}$ **Tapas Menu.**

Price per person: **12,85 €**

Breakfast on board :

Nespresso coffee, tea, milk alone or with chocolate, orange juice and pineapple juice, ensaimadas (typical cake of Majorca), small butter croissants and chocolate croissants, one ciabatta bread sandwich with cheese or ham or serrano ham, fresh fruit: melon, watermelon and pineapple cut into triangles.

Price per person: **13,00 €**

Sandwich-lunch:

A delicious ciabatta bread sandwich with cheese, serrano ham or ham, and a selection of Saladitos (stuffed savory puff pastry) / or two delicious ciabatta bread sandwiches;

Salted crackers, potato chips, olives and dried fruit mix. No drinks included.

Price per person: **7,40 €**

* Also possibility of $\frac{1}{2}$ Tapas Menu. Price **12,85 €**

Appetizer 1:

Cava, Cava cocktail, Sangria cocktail or a soda as a welcome drink, olives, crackers, mixture of nuts, chips and a selection of filled puff pastries and toast with sobrasada and honey.

Price per person: **10,50 €**



Appetizer 2:

Cava, Cava cocktail, Sangria cocktail or a soda as a welcome drink, olives, crackers, mixture of nuts, chips and potatoes omelette and toasts with pate.

Price per person: **10,50€**

Supplements:

Fruit: Watermelon and Melon in triangles: **1,60€** / person

Grilled vegetables: **3,00€** / person (Red pepper, Zucchini and onion)

A slice of grilled swordfish: **5,00€** / person

Grilled large red shrimp: **2,20€** / person (Approx. 1 per person)

Grilled large prawns: **€ 2,40€** / per person (Approx. 3 per person)

Free Bar I :

Consisting of mineral water, refreshments and coffee during the whole trip.

Price per person morning or afternoon: **10,80 €**
Price per person complete day: **18,40€**

Free Bar II : **

Consisting of mineral water, refreshments, local wine, cava (catalan champagne), sangria, coffee and beer during the whole trip.

Price per person morning or afternoon: **15,90 €**
Price per person complete day: **27,00 €**

Free Bar III : * and **

Consisting of mineral water, refreshments, local wine, cava (catalan champagne), sangria, coffee, beer and long drinks during the whole trip.

Price per person morning or afternoon: **19,80 €**
Price per person complete day: **33,70 €**

* Please keep in mind that we calculate approximately half a liter of alcohol per person, and distribute this amount among the different types of alcohols. If you consume a type of alcohol preferably, you can inform us and we will have more bottles of this type at your disposal.

**Only in combination with one of our food options. The captain of the Magic catamaran can limit the consumption of alcohol, if he deems it necessary for safety on board.

VAT included



WATER ACTIVITIES 2021

We offer the possibility of hiring different water activities such as banana, donuts, flyfish and speed boat. If you are interested, you can request a personalized quote.

Boarding - Disembarking: 300, - €

In a large inflatable boat for places where we cannot disembark directly with the MAGIC catamaran.





GENERAL CONDITIONS FOR INCENTIVES & EVENTS CRUISES 2021

1) The first payment over 50% of the total amount will be done by reservation.

The down payment will be done 15 days before the sailing excursion starts, and therefore, if any service on board is desired, it must be specified at least 3 weeks before.

2) In case of cancellation due to weather circumstances, decision taken by the Captain of the MAGIC catamaran, the amounts paid will be returned in its entirety and no cancellation fees will be charged.

3) If the cancellation is made unilaterally by the client, the cancellation costs will depend on how early it is communicated:

- a) In case of cancellation notified before 90 days previously to the excursion, there will be no cancellation fees, the amounts paid will be returned in its entirety.
- b) In case of cancellation notified within 90 days previously to the excursion, the cancellation costs will be 25% of the first payment corresponding only to the rental of the catamaran, or 12,5% of the total amount of the rental of the catamaran.
- c) In case of cancellation notified within 60 days previously to the excursion, the cancellation costs will be 50% of the first payment corresponding only to the rental of the catamaran, or 25% of the total amount of the rental of the catamaran.
- d) In case of cancellation notified within 30 days previously to the excursion, the cancellation costs will be 100% of the first payment corresponding only to the rental of the catamaran, or 50% of the total amount of the rental of the catamaran.
- e) In case of cancellation notified within 15 days previously to the excursion, the cancellation costs will be 100% of the total amount including all services.



ANNEX - Tapas menu:

Tapas Menu 2021:

Tapas menu price: € 25,70 per person
Price ½ Tapas menu: € 12,85 per person

(VAT included)

- **2 (full menu) or 1 (1/2 menu) tapa from the following list:**

Tapas - portions

Toasts with cod carpaccio
Ham croquette
Russian salad
Crab Thighs

- **4 (full menu) or 2 (1/2 menu) skewers from the following list:**

Skewers

Goat cheese with honey
Serrano ham
Fresh cheese with jam
Sobrasada with honey
Roman squid
Mushroom, chicken or cod brandade croquettes

- **2 (full menu) or 1 (1/2 menu) brushes from the following list:**

Brushes

Spicy Prawns
Blue fish
Dates with bacon
Chicken with vegetables
Cherry tomato, fresh cheese and pesto
Chicken
Pork
Sepias

Dessert to choose between:

Sweet puff pastry snacks with fruits
Ensaïmada
Watermelon and melon in triangles
Sponge cake with pine nuts



Pictures of the catamaran:

